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We hope that this presentation will open up dialogue so that we can better understand the specific needs of your business. We believe that Marquis’ advanced publishing solutions will drive your future success.

Sincerely,

Serge Loubier
President & CEO, Marquis Book Printing
A LEADING NORTH AMERICAN BOOK MANUFACTURER

THINK GLOBALLY
PRINT LOCALLY

100 MILLION
TOTAL BOOK MANUFACTURING CAPACITY

3 MANUFACTURING PLANTS
MONTMAGNY, LOUISEVILLE, TORONTO

MARKETS SERVED
CANADA, UNITED STATES AND EUROPE

3,000+
CUSTOMERS

550+
EMPLOYEES
OVER 80 YEARS OF EVOLUTION

HISTORY

1937
Maurice Marquis founds Marquis in Montmagny.

1940

2011
IMPRIMERIE LE LAURENTIEN
Marquis acquires Le Laurentien.

2012
MÉTROLITHO & GAGNÉ
Acquisition of two Transcontinental plants: Gagné & Métrolitho.

2014
LEBONFON
Marquis acquires the old Quebecor World Book Printing Plant: Lebonfon.

2018

WEBCOM
Marquis acquires Webcom.

WEBCOM - INKJET
Webcom invests in the first HP T360 colour digital inkjet web press to be installed in Canada and the Bolero binder for perfect bound books.

SOBOOK
Marquis announces a partnership with SoBook in Europe.

SUSTAINABILITY
Marquis invests $1M and creates a new ecological UV colour press.

EPAC
Marquis Book Printing announces a partnership with U.S. firm EPAC and a $9M investment at its Montmagny plant.

INNOVATION

2012

2015

2016

2018

MANAGEMENT BUYOUT
$18M

ACQUISITION OF TWO TRANSCONTINENTAL PRINTING PLANTS
$57M

LEBONFON ACQUISITION (EX-QUEBECOR PRINTING PLANT)
$66M

CANADIAN BUSINESS AND PROFIT
Announces Marquis ranked No. 259 in their top 500 charts with a 5-year revenue growth.

WEBCOM
Marquis acquires Webcom.

GROWTH

2007

2012

2014

2016

2018

2018
**MARQUIS VALUE PROPOSITION**

<table>
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<th>BOOK PRINTING</th>
<th>PUBLISHING SOLUTIONS</th>
<th>CUSTOMIZED SOLUTIONS</th>
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<td>Offset</td>
<td>Graphic design/File layout</td>
<td>Fully integrated supply chain solutions for publishers</td>
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<td>Digital</td>
<td>Marquis Express POD</td>
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<td>Inkjet</td>
<td>Automatic stock replenishment (ASR)</td>
<td></td>
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<td>Eco-friendly UV press</td>
<td>Title life management</td>
<td></td>
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<tr>
<td></td>
<td>Custom publishing</td>
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All book printing and book binding services are available in-house
Inkjet book printing at its best

**LOWER YOUR TOTAL COST OF OWNERSHIP**

Lean operations allow you to redeploy your capital where it counts – acquiring that next big title, investing in new technology, or bringing new talent into your organization.

**HIGH QUALITY FOUR COLOUR PRINTING**

Inkjet printing technology provides high quality image reproduction.

**COMPLETE FLEXIBILITY**

Advance reader copies, front and backlist reprints, and short and long printing runs when you need them.

**WIDE RANGE OF PAPER STOCKS**

Wide range of inkjet-adapted paper, cover stocks, format choices, and specialty cover treatments. Expertise in printing on lightweight stock.

**FAST TURNAROUND**

Reduce turnaround and meet demand with short printing runs.

NORTH AMERICAN INKJET LEADER
Overall manufacturing capacity is 100 million books.

<table>
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<tr>
<th>Colours</th>
<th>WEB OFFSET</th>
<th>SHEETFED OFFSET</th>
<th>SHEETFED DIGITAL</th>
<th>INKJET PRESSES</th>
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<tbody>
<tr>
<td>1</td>
<td>✔️</td>
<td>✔️</td>
<td>✔️</td>
<td>✔️</td>
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<td>2</td>
<td>✔️</td>
<td>✔️</td>
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<td>✔️</td>
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<tr>
<td>4</td>
<td>✔️</td>
<td>✔️</td>
<td>✔️</td>
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<tr>
<td>5</td>
<td></td>
<td>✔️</td>
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Targeted printing runs:
- 1,500 to unlimited
- 500 to 25,000
- 1 to 1,000
- 1 to 3,000

All binding options are available in-house for all types of printing runs.
BINDING OPTIONS
High-quality softcover and hardcover books are produced in-house

SOFTCOVER BOOKS
Softcover perfect bound, softcover with flaps (lay-flat Otabind), softcover sewn, saddle stitch and ragged edges

HARDCOVER BOOKS
Adhesive/perfect bound, printed case, Smyth sewn, cloth case & dust jacket, flex bound

MECHANICAL BOUND OPTIONS
Coil/Wire-O books, twin loops, concealed Wire-O books
We use the right printing technology combined with the right paper to accurately reproduce colours and images.
We have unique solutions for every market
Subject matter expert in every market
**MOST POPULAR COVER FINISHING**  
Applications available in-house

<table>
<thead>
<tr>
<th>OVERALL UV</th>
<th>SPOT UV</th>
<th>FOIL STAMPING</th>
<th>EMBOSsing/ DEBOSSing</th>
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<tbody>
<tr>
<td>This overall coating offers a brilliant high-gloss finish to your book cover.</td>
<td>A glossy smooth coating that can be applied to selective areas of cover design.</td>
<td>The process of hot-stamping a foil material of varying colours, patterns and styles to the case of the hardcover book to give the book a premium look and feel.</td>
<td>Embossing is the process of raising up a section of a design above the rest, giving it texture and a raised effect.</td>
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Large selection of UV coatings and laminates
# Coating Applications

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<tr>
<th>Lamination</th>
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<tr>
<td>Mylar Gloss</td>
<td>Overall UV</td>
<td>1.7-mil Matte Heat</td>
</tr>
<tr>
<td>Mylar Matte</td>
<td>Flat Spot Gloss</td>
<td>3-mil Matte Heat</td>
</tr>
<tr>
<td>OPP Gloss</td>
<td>Raised Spot Gloss</td>
<td>1.7-mil Gloss Heat</td>
</tr>
<tr>
<td>OPP Matte</td>
<td>Glitter Spot</td>
<td>3-mil Gloss Heat</td>
</tr>
<tr>
<td>OPP Soft Touch</td>
<td>Raised Glitter Spot</td>
<td>5-mil Gloss Heat</td>
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<tr>
<td>Lay Flat Gloss</td>
<td>Gritty Spot</td>
<td>10-mil Gloss Heat</td>
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<td>Lay Flat Matte</td>
<td>Textured Spot</td>
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<tr>
<td>OPP Scuff Resistant</td>
<td>Overall UV Bond</td>
<td></td>
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<tr>
<td>Silver Foil Lamination</td>
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Attract new readers by taking your project to the next level
MARQUIS MANUFACTURING ADVANTAGES

BOOK PRINTING

OFFSET

DIGITAL

INKJET

ECO-FRIENDLY SOLUTION

COATING

BINDING

PUBLISHERS’ MAIN ADVANTAGES

• Flexibility with print-run decisions and turnaround times
• Wide range of product types (softcover and hardcover titles)
• Consistent capacity, including peak production periods
• Eco-friendly printing (paper and press)
• 80 years of book-printing expertise, and a dedicated team of experts in every publishing market
PUBLISHING SOLUTIONS ECOSYSTEM
for complete title life management

Our number one priority is you
PUBLISHING SOLUTIONS

GRAPHIC DESIGN

- Creation
- Layout
- Digital editing
- Turnkey publishing projects
- Automatic catalogue creation

Marquis Interscript will realize your ideas, no matter the challenge!

MARQUIS EXPRESS

Easy ordering process platform

1. Access Marquis Express
2. Upload your files
3. Select the title and delivery destination

MARQUIS EXPRESS HIGH-SPEED TRAIN

- High-speed printing service
- A simple 3-step ordering platform
- Delivery to the destination of your choice
<table>
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<tr>
<th>POD</th>
<th>AUTOMATIC STOCK REPLENISHMENT</th>
<th>CUSTOM PUBLISHING</th>
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| • Make your backlist titles available  
  • Reduce inventory and returns down to zero  
  • Track orders in real time: file submission, printing, delivery | • Reduce your inventory  
  • Never miss a sale  
  • Simplify your stock management | PERSONALIZED  
books tailored to your customers’ needs  
RELIABLE  
service with fast turnarounds  
INCREASE SALES  
by meeting demand for custom content |
MARQUIS EXPRESS
Self-serve ordering platform to save time on order processing
Ask for a demo and discover how you can save time with our self-serve ordering platform

- Never out of stock
- Respond to spikes in demand
- Ideal solution for reprints
- Access to High-Speed Train
Marquis High-Speed Train offers economical printing costs by grouping orders of similar products from different clients.
GRAPHIC DESIGN
Attractive and personalized design

Set yourself apart from the competition with a unique design. Whether it’s for the full or partial design of your project, the creation of illustrations, or photo alterations, our graphic designers adapt to your target audience and your brand to create a design that fits you.

More than 20 graphic design experts dedicated to book layout
With automatic stock replenishment (ASR), you stock only the minimum quantity necessary to fulfill immediate orders.

**REDUCE YOUR INVENTORY**

Only stock the minimum inventory necessary

**SIMPLIFY YOUR STOCK MANAGEMENT**

Reduce your stock-related management costs (damaged goods and obsolescence)

**NEVER MISS A SALE**

Keep titles in stock economically, extend life of books

Meet your inventory level goal!
Marquis Print-On-Demand is tailored to publishers’ needs to effectively manage their inventory worldwide.

- Increase working capital
- Reduce time to market
- Reliability and high manufacturing pod quality
Make your reader experience unique and personal for all learners with Marquis’ custom publishing solution.

**PERSONALIZED**  
books or catalogues tailored to customer needs

**RELIABLE**  
service with fast turnarounds

**INCREASE SALES**  
by meeting demand for custom content

**FLEXIBLE**  
mono and colour options are available
We have developed customized solutions for many global publishers.